

COLLEAGUE STORY

30 YEARS
FOUNDED IN 1995



MEP Hire

Mechanical, Electrical & Low Level Access Specialists

MEP HIRE 30 CASE STUDY

Stuart Smith Account Manager

Account Manager Stuart Smith will have served 11 years with MEP Hire from August 2025. During that time, he has had a wide range of roles within the company, growing and developing his skills sets along the way!

Stuart began as a Driver/Fitter based up in Aberdeen. He was then promoted to Branch Manager of Aberdeen in April 2016. He later moved down to London in September 2017 to work as a Branch Manager at our Rainham depot and subsequently made the move into an Account Management role back up in Scotland in September 2020 to be closer to family.

With a desire to move into a more customer-facing role, Stuart's move to Branch Manager in London saw him working on some really large-scale projects. With a firm knowledge of the press-fit market, his move to the capital saw his understanding and appreciation of MEP Hire's Low Level Access offering grow.

In his role as Branch Manager, he began working closely with the MEP Hire Sales Team and quickly found that he enjoyed interacting with customers to solve their on-site equipment requirements.

When an Account Management position opened-up in Glasgow, Stuart jumped at the challenge.



"I really enjoy that customer engagement piece. I love building up relationships with our customers and working with them to find innovative ways to achieve their on-site tasks in a safe and productive way. I travel a fair bit across Scotland for my job right now and it's great to see the diverse range of customers and sites we have up in the region. There are some big projects coming up in Glasgow in the next few years, and it'll be great to be a part of that conversation."

Stuart Smith

Stuart loves the family feel of the organisation. He told us that knowledge sharing and up-skilling is a massive part of the culture and ethos.

He also appreciates that he is afforded ownership to really shape his role in the company and that he can really see his contribution to the company's growth.

Stuart's manager Scott Clarke who is the Regional Sales Manager up in Scotland added, "It's been fantastic to watch Stuart's skills grow over his years with the company – and great to have him back up in Scotland helping us to support our customers specialist on-site needs."

A supportive and flexible employer, he has even introduced family members to the company and says that every day is a learning day!

About MEP Hire

MEP Hire, a division of Vp plc, provides mechanical, electrical, press-fitting and low-level access products to the UK's building services trades.

Originally founded in 1995, MEP Hire's rich history has built them an enviable reputation for quality, service and reliability.

Since 2013, MEP Hire branched-out into low-level access products and now offer one of the most comprehensive and best-maintained fleets in the industry.

MEP Hire offer national coverage from 13 branches across the UK, priding themselves in the specialist knowledge, expertise and skills their dedicated colleagues offer.

Regional Sales Manager Scott Clarke, added,
"It's a pleasure working with Stuart - he makes the job of being his boss really easy! Always there to offer a helping hand if something crops-up, Stuart's product knowledge and dedication is a real asset to the company."



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